

 Live Webinar:

Sage 500 ERP Financial Reporting

The FRx Alternative –  renovofyi^{*}

Start Time: 2:00 pm ET

Webinar Audio:

You can dial the telephone numbers located on your webinar panel. Or listen in using your microphone and/or computer speakers.

We will begin shortly.

Technical Difficulties:

Call: (805) 617-7000 (Option 1)



Today's Presenters



Tom Dieterle, *Net@Work*
Sage 500 ERP Account Manager



Spencer Kuo, *Renovo Corp*
Assistant Vice President

Previously held webinar:

Sage ERP Intelligence Reporting

Previously held webinar:



Visit www.netatwork.com or email us to view recordings.

Webinar Details

- Presentation is roughly 1 hour
- All phone lines are muted
- If anyone has any questions during this webcast – please type them in your question box located at the bottom of your webinar panel



Questions

[Enter a question for staff]

Send

Net@Work Overview Solutions



ERP/Accounting System Implementations



CRM System Implementations



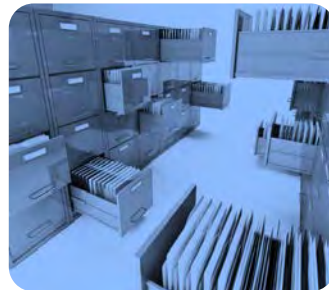
HRMS/Employer System Implementations



Web Development & eCommerce



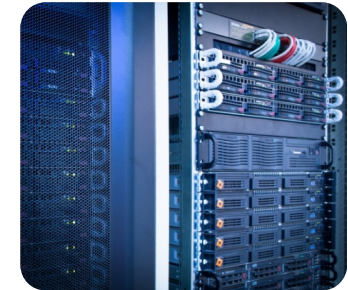
Mobile Application Development



ECM Implementations



Business Intelligence, Analytics & Reporting



IT Infrastructure, Cloud & Managed Services





*Financial Intelligence—
by design*

DESIGN • MANAGE • ANALYZE

Renovo Product Suite

renovofyi*

Web-based financial report writer

currencyfyi*

Foreign currency translation

cloudfyi*

Renovofyi in the cloud

connectfyi*

General ledger ETL

- Web based financial report writer
- Design, Drilldown, and Distribute financials
- Converts FRx Reports
- Currency translation across one or multiple companies, currencies and general ledger data.
- Consolidations of foreign subsidiaries. Quickly view their general ledger balances in any currency.
- No hardware required by client
- Secure cloud environment
- Currently in Beta
- Establishes a mapping and connection between Renovofyi and General Ledgers .
- DirectConnectfyi available for some General Ledgers





Renovofyi is

Financial Reporting

Balance Sheets

SUMMARY
Balance Sheet
May 31, 2010

ASSETS

Current Assets

Cash	462,984.30
Accts. receiv.	693,748.75
Note receivable	203,236.66
Inventory	442,600.80
Total Current Assets	<u>1,802,570.51</u>

Property Plant & Equipment:

Land	95,000.00
Buildings	275,000.00
Furniture	23,680.75
Office and Computer Equipment	42,800.00
Warehouse Equipment	17,530.85
Trucks	45,600.90
Total Property Plant & Equipment	<u>499,612.50</u>
Depreciation	(114,997.22)
Net Fixed Assets	<u>384,615.28</u>

Other Assets: 7,344.50

Total Assets \$2,194,530.29

LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities:

Accounts payable	\$405,813.60
Total Current Liabilities	<u>405,813.60</u>

Long Term Liabilities:

Notes payable	13,226.52
Accrued payroll	170,992.03
Withheld	87,950.00
Loans	120,000.07
Total Long Term Liabilities	<u>392,168.62</u>

Total Liabilities 797,982.22

Stockholders' Equity

Common stock	2,000.00
Paid in Capital	8,000.00
Retained Earnings	1,105,531.33

Total Stockholders' Equity 1,115,531.33

Total Liabilities and Stockholders' Equity \$1,913,513.55



Income Statements

Summary of All Units
Income Statement
For Periods Ending May 31, 2010

	<u>Current Month Amount</u>	<u>Current Budget Amount</u>	<u>Current Budget Variance Amount</u>	<u>Percent Variance</u>	<u>Year to Date Amount</u>	<u>YTD Budget Amount</u>	<u>YTD Budget Variance</u>
Revenue							
Sales	728,921.22	360,900.00	368,021.22	101.97%	2,190,052.08	1,797,200.00	392,852.08
Sales and Allowances	5,154.88	3,900.00	(1,254.88)	-32.18%	25,637.17	21,300.00	(4,337.17)
Net Revenue	<u>723,766.34</u>	<u>357,000.00</u>	<u>(366,766.34)</u>	<u>-102.74%</u>	<u>2,164,414.91</u>	<u>1,775,900.00</u>	<u>(388,514.91)</u>
Cost of Goods Sold	<u>364,452.09</u>	<u>169,100.00</u>	<u>(195,352.09)</u>	<u>-115.52%</u>	<u>996,948.70</u>	<u>842,400.00</u>	<u>(154,548.70)</u>
Gross Margin	<u>359,314.25</u>	<u>187,900.00</u>	<u>171,414.25</u>	<u>91.23%</u>	<u>1,167,466.21</u>	<u>933,500.00</u>	<u>233,966.21</u>
Operating Expenses							
Other Operating Expense	35,781.73	21,530.00	(14,251.73)	-66.19%	99,486.33	103,150.00	3,663.67
Salaries	133,959.75	123,625.00	(10,334.75)	-8.36%	590,936.67	605,325.00	14,388.33
Office Expense	24,706.64	19,200.00	(5,506.64)	-28.68%	99,725.88	89,400.00	(10,325.88)
Miscellaneous Expense	8,291.30	3,700.00	(4,591.30)	-124.09%	24,359.40	17,200.00	(7,159.40)
Maintenance & Supplies Expense	14,238.27	10,100.00	(4,138.27)	-40.97%	57,013.04	48,100.00	(8,913.04)
Depreciation Expense	3,868.31	1,000.00	(2,868.31)	-286.83%	19,341.55	5,000.00	(14,341.55)
Total Operating Expenses	<u>220,846.00</u>	<u>179,155.00</u>	<u>(41,691.00)</u>	<u>-23.27%</u>	<u>890,862.87</u>	<u>868,175.00</u>	<u>(22,687.87)</u>
Income From Operations	<u>138,468.25</u>	<u>8,745.00</u>	<u>129,723.25</u>	<u>1483.40%</u>	<u>276,603.34</u>	<u>65,325.00</u>	<u>211,278.34</u>



Statement of Cash Flows

Statement of Cash Flow For Periods Ending May 31, 2010

	<u>May</u>	<u>Year to Date</u>
Net Income from Operations	\$74,322	\$281,817
Add Back Non-Cash Expenses:		
Depreciation & Amortization	3,928	19,639
Net Cash Flow from Operations	<u>78,250</u>	<u>301,456</u>
Sources (Uses) of Cash:		
Accounts Receivable	(421,692)	(398,032)
Inventory	(184,847)	(286,199)
Prepaid Expenses	30,000	2,250
Other Assets	(2,940)	(2,702)
Accounts Payable	379,099	405,814
Accrued Liabilities	53,799	175,568
Other Liabilities	(2,167)	56,217
Total Sources (Uses) of Cash	<u>(148,749)</u>	<u>(47,085)</u>
Net Cash Flow from Operating Activities	<u>(70,499)</u>	<u>254,371</u>
CASH FLOW FROM INVESTING ACTIVITIES:		
Additions to Fixed Assets	1,528	7,639
	<u>1,528</u>	<u>7,639</u>
CASH FLOW FROM FINANCING ACTIVITIES:		
Net Increase (Decrease) in Cash	(68,971)	262,010
(Hidden) Cash at Beginning of Period	533,842	0
Cash at Beginning of Period	<u>533,842</u>	<u>214,411</u>
Cash and Equivalents at End of Period	<u>464,872</u>	<u>476,421</u>



The Renovofyi Experience

Design

Drilldown

Distribute





Design Reports

Building Block Report Design

Simple Building Block Design

SUMMARY
Income Statement
May 31, 2010

Columns

ROWS

	May	Budget	\$ Var	% Var
Revenue				
Sales	728,921.22	360,900.00	368,021.22	101.97%
Sales Returns	5,154.88	3,900.00	1,254.88	32.18%
Net Sales	723,766.34	357,000.00	366,766.34	102.74%
Cost of Goods Sold	364,452.09	169,100.00	195,352.09	115.52%
Gross Margin	359,314.25	187,900.00	171,414.25	91.23%
Operating Expenses				
Other Operating Expense	35,781.73	21,530.00	14,251.73	66.19%
Salaries and Wages	122,371.87	116,225.00	6,146.87	5.29%
Office Expense	24,706.64	19,200.00	5,506.64	28.68%
Insurance Expense	12,963.75	8,100.00	4,863.75	60.05%
Miscellaneous Expense	8,291.30	3,700.00	4,591.30	124.09%
Maintenance & Supplies Expense	14,238.27	10,100.00	4,138.27	40.97%
Depreciation Expense	3,868.31	1,000.00	2,868.31	286.83%
Total Operating Expenses	222,221.87	179,855.00	42,366.87	23.56%
Income From Operations	137,092.38	8,045.00	129,047.38	1604.07%



Consolidations Made Easy

SUMMARY

- Admin
- Executive
- Operations
- Development
- IT
- Sales & Marketin
- Accounting
- Customer Service
- Human Resources
- Engineering
- Shipping & Recei

SUMMARY
Income Statement
May 31, 2010

	May	Budget	\$ Var	% Var
Revenue				
Sales				
Sales Return				
Net Sales				
Cost of Goods Sold				
Gross Margin				
Operating Expenses				
Other Operating Expenses				
Salaries and Wages				
Office Expense				
Insurance Expense				
Miscellaneous Expense				
Maintenance & Supplies Expense				
Depreciation Expense				
Total Operating Expenses				
Income From Operations				

Admin
Income Statement
May 31, 2010

	May	Budget	\$ Var	% Var
Revenue				
Sales Return				
Net Sales				
Gross Margin				
Operating Expenses				
Other Operating Expenses				
Salaries and Wages				
Office Expense				
Insurance Expense				
Miscellaneous Expense				
Maintenance & Supplies Expense				
Depreciation Expense				
Total Operating Expenses				
Income From Operations				

Executive
Income Statement
May 31, 2010

	May	Budget	\$ Var	% Var
Revenue				
Sales	697,470.59	340,000.00	357,470.59	105.14%
Net Sales	697,470.59	340,000.00	357,470.59	105.14%
Cost of Goods Sold	306,945.27	125,000.00	181,945.27	145.56%
Gross Margin	390,525.32	215,000.00	175,525.32	81.64%
Operating Expenses				
Insurance Expense	7,269.36	3,400.00	3,869.36	113.80%
Salaries and Wages	75,877.27	72,200.00	3,677.27	5.09%
Office Expense	15,569.78	14,600.00	969.78	6.64%
Other Operating Expense	5,499.38	4,900.00	599.38	12.23%
Maintenance & Supplies Expense	8,385.79	7,800.00	585.79	7.51%
Miscellaneous Expense	1,772.99	1,700.00	72.99	4.29%
Depreciation Expense	981.46	1,000.00	(18.54)	-1.85%
Total Operating Expenses	115,356.03	105,600.00	9,756.03	9.24%
Income From Operations	275,169.29	109,400.00	165,769.29	151.53%



Drilldown

Financial Analysis

Web Based Drilldown

View Report: Income Statement Demo - (20100531)

Report Name: Income Statement Demo
 Request Description: Income Statement Demo - (20100531)
 Requested Report Date: 5/31/2010
 Requesting User: Demo
 Processing Time: 12/20/2012 9:31:50 AM to 12/20/2012 9:32:13 AM

Print/Export Options | Distribution Options

Expand All | Collapse All

SUMMARY

- Company 1
- Company 2

1 of 1 | 100%

Summary of All Units
Income Statement
 For Periods Ending May 31, 2010

	Current Month Amount	Current Budget Amount	Current Budget Variance Amount	Percent Variance	Year to Date Amount	YTD Budget Amount	YTD Variance
Revenue							
Sales	728,921.22	360,900.00	368,021.22	101.97%	2,190,052.08	1,797,200.00	392,852.08
Sales and Allowances	5,154.88	3,900.00	(1,254.88)	-32.18%	25,637.17	21,300.00	4,337.17
Net Revenue	723,766.34	357,000.00	(366,766.34)	-102.74%	2,164,414.91	1,775,900.00	(388,515.09)
Cost of Goods Sold	364,452.09	169,100.00	(195,352.09)	-115.52%	996,948.70	842,400.00	(154,548.70)
Gross Margin	359,314.25	187,900.00	171,414.25	91.23%	1,167,466.21	933,500.00	233,966.21
Operating Expenses							
Other Operating Expense	35,781.73	21,530.00	(14,251.73)	-66.19%	99,486.33	103,150.00	(3,663.67)
Salaries	133,959.75	123,625.00	(10,334.75)	-8.36%	590,936.67	605,325.00	(14,388.33)
Office Expense	24,706.64	10,200.00	(5,506.64)	-28.68%	99,726.88	89,400.00	10,326.88
Miscellaneous Expense	8,291.30	3,700.00	(4,591.30)	-124.09%	24,359.40	17,200.00	7,159.40
Maintenance & Supplies Expense	14,238.27	10,100.00	(4,138.27)	-40.97%	57,013.04	48,100.00	8,913.04
Depreciation Expense	2,868.21	4,000.00	(1,131.79)	-28.29%	10,341.55	5,000.00	5,341.55



Summary

http://demo.renovocorporation.com/Demo2/default.aspx

Report Writer

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View Report: Income Statement Demo - (20100531)

Report Name: Income Statement Demo
 Request Description: Income Statement Demo - (20100531)
 Requested Report Date: 5/31/2010
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 Processing Time: 12/20/2012 9:31:50 AM to 12/20/2012 9:32:13 AM

Print/Export Options Distribution Options

Expand All Collapse All

SUMMARY

- Company 1
- Company 2

Back 1 of 1 100%

Operational Company
Income Statement
 For Periods Ending May 31, 2010

	<u>Current Month</u> <u>Amount</u>	<u>Current Budget</u> <u>Amount</u>	<u>Current Budget</u> <u>Variance Amount</u>	<u>Percent</u> <u>Variance</u>	<u>Year to Date</u> <u>Amount</u>	<u>YTD Budget</u> <u>Amount</u>	<u>YTD</u> <u>V</u>
Salaries:							
Executive	50,813.12	46,225.00	(4,588.12)	-9.93%	235,778.83	228,525.00	
Administration	83,146.63	75,600.00	(7,546.63)	-9.98%	353,237.84	367,800.00	
Sales & Marketing	0.00	600.00	600.00	100.00%	568.90	3,000.00	
Customer Service	0.00	600.00	600.00	100.00%	426.62	3,000.00	
Total: Salaries	<u>133,959.75</u>	<u>123,025.00</u>	<u>(10,934.75)</u>	<u>-8.89%</u>	<u>590,012.19</u>	<u>602,325.00</u>	



GL Account

http://demo.renovocorporation.com/Demo2/default.aspx

Report Writer

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 Requesting User: Demo
 Processing Time: 12/20/2012 9:31:50 AM to 12/20/2012 9:32:13 AM

Print/Export Options Distribution Options

Expand All Collapse All

SUMMARY

- Company 1
- Company 2

Back 1 of 1 100%

East Sales Office
 Income Statement
 For Periods Ending May 31, 2010

	<u>Current Month Amount</u>	<u>Current Budget Amount</u>	<u>Current Budget Variance Amount</u>	<u>Percent Variance</u>	<u>Year to Date Amount</u>	<u>YTD Budget Amount</u>	<u>YTD V</u>
Salaries:							
A600-01-01 Driver payroll - East	31,362.84	26,700.00	(4,662.84)	-17.46%	132,035.01	131,900.00	
A605-01-01 Clerical salaries - East	6,674.00	5,500.00	(1,174.00)	-21.35%	28,263.38	27,300.00	
A607-01-01 Sick pay - East	614.39	550.00	(64.39)	-11.71%	1,008.06	2,750.00	
A608-01-01 Holiday pay - East	2,884.39	1,100.00	(1,784.39)	-162.22%	5,884.73	5,500.00	
A609-01-01 Vacation pay - East	0.00	1,100.00	1,100.00	100.00%	854.23	5,500.00	
A610-01-01 Payroll taxes - East	14,900.74	15,700.00	799.26	5.09%	66,271.49	77,500.00	
A630-01-01 Insurance - East	5,215.23	2,400.00	(2,815.23)	-117.30%	15,947.36	11,300.00	
Total: Salaries	<u>61,651.59</u>	<u>53,050.00</u>	<u>(8,601.59)</u>	<u>-16.21%</u>	<u>250,264.26</u>	<u>261,750.00</u>	



Transaction Detail

http://demo.renovocorporation.com/Demo2/default.aspx | Report Writer

File Edit View Favorites Tools Help

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View Report: Income Statement Demo - (20100531)

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Print/Export Options | Distribution Options

Expand All | Collapse All

SUMMARY

- Company 1
- Company 2

Back | 1 of 1 | 100%

East Sales Office
Income Statement
 For Periods Ending May 31, 2010

Salaries	Transaction Date	Fiscal Period	Journal Code	Account	Amount	Currency	Description
A605-01-01-Clerical salaries - East			-Salaries				
	A605-01-01	5/12/2010	GL	A605-01-01	909.20	USD	P/R PAYROLL JOURNAL PE:05/12/03
	A605-01-01	5/31/2010	GL	A605-01-01	4,518.75	USD	WHSP/R Monthly Warehouse Payroll
	A605-01-01	5/31/2010	PR	A605-01-01	1,246.05	USD	P/R PAYROLL JOURNAL - PE: 05/05/03
					<u>6,674.00</u>		A605-01-01-Clerical salaries - East





Distribute

Automated Report Distribution

SUMMARY

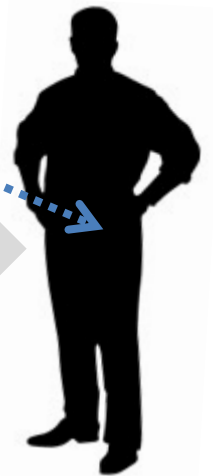
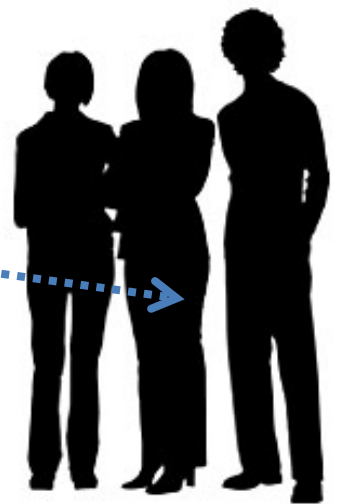
- Admin
- Executive
- Operations
- Development
- IT
- Sales & Marketin
- Accounting
- Customer Service
- Human Resources
- Engineering
- Shipping & Recei

SUMMARY
Income Statement

Executive
Income Statement

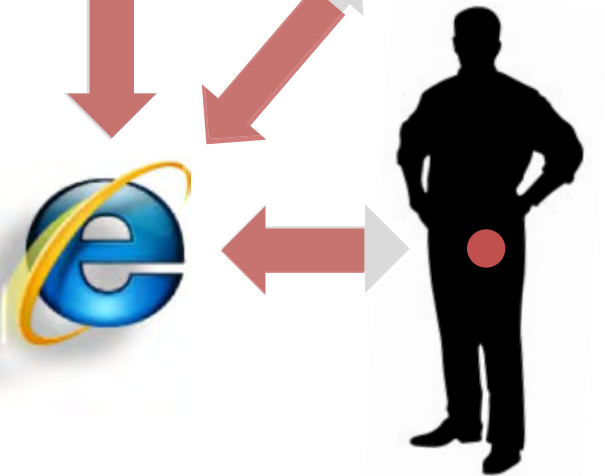
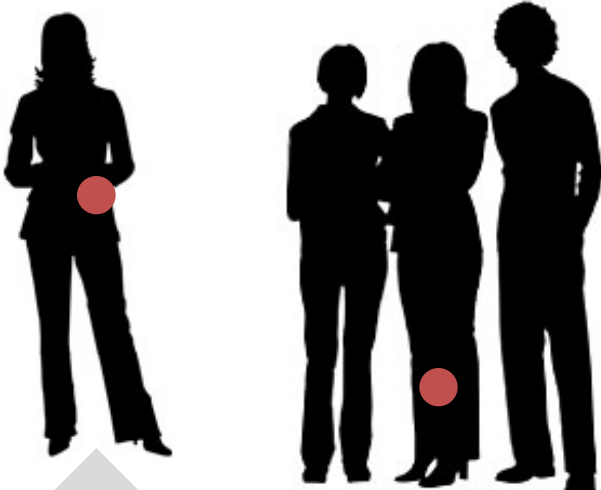
Admin
Income Statement
May 31, 2010

	May	Budget	\$ Var	% Var
Revenue				
Sales Returns	5,154.88	3,900.00	1,254.88	32.18%
Net Sales	<u>(5,154.88)</u>	<u>(3,900.00)</u>	<u>(1,254.88)</u>	<u>32.18%</u>
Gross Margin	<u>(5,154.88)</u>	<u>(3,900.00)</u>	<u>(1,254.88)</u>	<u>32.18%</u>
Operating Expenses				
Other Operating Expense	30,282.35	11,500.00	18,782.35	163.32%
Office Expense	9,136.88	2,680.00	6,456.88	240.93%
Miscellaneous Expense	6,518.31	2,000.00	4,518.31	225.92%
Maintenance & Supplies Expense	5,852.48	2,300.00	3,552.48	154.46%
Depreciation Expense	2,886.85	0.00	2,886.85	0.00%
Insurance Expense	5,694.39	2,900.00	2,794.39	96.36%
Salaries and Wages	46,494.60	44,025.00	2,469.60	5.61%
Total Operating Expenses	<u>106,865.84</u>	<u>65,405.00</u>	<u>41,460.84</u>	<u>63.39%</u>
Income From Operations	<u>(112,020.72)</u>	<u>(69,305.00)</u>	<u>(42,715.72)</u>	<u>61.63%</u>



Automatically burst slices of reports out to department managers via email in Excel, PDF, or an offline Client Viewer.

Or allow your users to view their own reports online, and let renovofyi dictate the authorization access to financial data.



Admin Manager

Expand All Collapse All

- SUMMARY
 - Company 1
 - Executive
 - Administration
 - Operations
 - Sales & Marketin
 - Customer Service
 - Company 2

Back 1 of 1 100%

Administration
~~Income Statement~~

For Periods Ending May 31, 2010

	Current Month Amount	Current Budget Amount	Current Budget Variance Amount	F V
Revenue				
Sales	697,470.59	340,000.00	357,470.59	
Returns and Allowances	0.00	0.00	0.00	
Net Revenue	697,470.59	340,000.00	(357,470.59)	
Cost of Goods Sold	306,945.27	125,000.00	(181,945.27)	
Gross Margin	390,525.32	215,000.00	175,525.32	
Operating Expenses				
Salaries	83,146.63	75,600.00	(7,546.63)	
Office Expense	15,569.78	14,600.00	(969.78)	
Other Operating Expense	5,499.38	4,900.00	(599.38)	
Maintenance & Supplies Expense	8,385.79	7,800.00	(585.79)	
Miscellaneous Expense	1,772.99	1,700.00	(72.99)	
Vacation Pay	0.00	0.00	0.00	
Insurance Expense	0.00	0.00	0.00	
Depreciation Expense	981.46	1,000.00	18.54	
Total Operating Expenses	115,356.03	105,600.00	(9,756.03)	
Income From Operations	275,169.29	109,400.00	165,769.29	

Questions?

Thank You For Attending!

For additional information, please contact:

Tom Dieterle, Net@Work
Sage 500 ERP Account Manager
Phone: 646.293.1786
tdieterle@netatwork.com

Previously held webinar:

Sage ERP Intelligence Reporting

Previously held webinar:



Visit www.netatwork.com or email us to view recordings.